Local Market Update for September 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



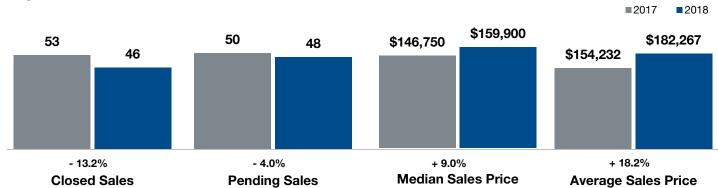
Putnam County Board of REALTORS®

This report includes Parke and Putnam counties.

| | September | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| Key Metrics | 2017 | 2018 | Percent Change | Thru 9-2017 | Thru 9-2018 | Percent Change |
| New Listings | 59 | 51 | - 13.6% | 577 | 594 | + 2.9% |
| Closed Sales | 53 | 46 | - 13.2% | 395 | 465 | + 17.7% |
| Median Sales Price | \$146,750 | \$159,900 | + 9.0% | \$128,000 | \$139,900 | + 9.3% |
| Percent of Original List Price Received* | 96.3% | 94.1% | - 2.3% | 93.9% | 94.7% | + 0.9% |
| Months Supply of Inventory | 4.6 | 3.0 | - 34.8% | | | |
| Inventory of Homes for Sale | 201 | 146 | - 27.4% | | | |

^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

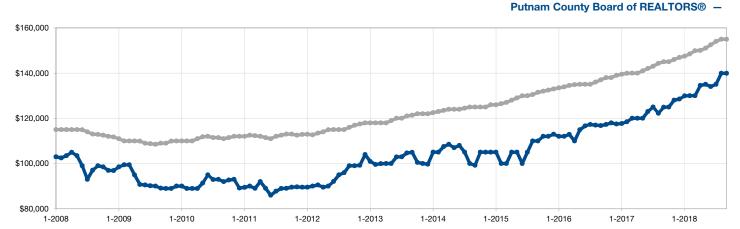




Median Sales Price

Rolling 12-Month Calculation





A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.