



# February News

Putnam County Board of REALTORS  
www.putnamcountyboardofrealtors.com

Join us for networking and education at our next **Membership Luncheon**

**March 3** at the Putnam County Airport.

This **FREE** event sponsored by **Cindy Mattox of Ruoff Home Mortgage.**

**Topic -** Tax Prep for REALTORS with Tiffany Deer, Deer Accounting, Greencastle

RSVP by **2/28** to **Diane** to reserve your spot.

## News from the State House:

Indiana House and Indiana Senate fiscal leaders disagree about whether to spend a portion of the substantial \$4.5 billion state surplus or save revenue decisions for next year's biennial budget session.

[IAR has several bills we are supporting that have successfully moved through the process, and a few bad bills we oppose that will not advance.](#)

## Last call for local Continuing Education Class signup

We have 20+ registered for the February 23-24 CE Class here in Greencastle.

### You can still sign up!

The course is being taught by Tim Reed and will cover:

Day 1: Managing Broker Update – 4 hours and Wire Fraud in Real Estate – 2 hours.

Day 2: IAR Forms Update – 4 hours and Advertising the Fair Housing Way – 2 hours.

Contact **Diane** if you would like to get registered.

**Cost is \$100 and includes 12 hours CE and lunch.**



## Scholarship Application deadline EXTENDED!

Did you know that PCBR has an endowment that awards scholarships to graduating seniors each year? The deadline to apply has been extended to 2/28.

Graduating HS, home school, and private school seniors can apply.

Find out more [here](#).

## Please join us in welcoming our newest members

**Catherine Taylor** recently received her Real Estate license and has joined **Prime Real Estate Group.**

### NEW AFFILIATES:

**Tri-County Bank and Trust** - Nathan Scott

**Bailey and Wood Financial Group** - Bart Beach.

### *THOUGHT FOR THE DAY*

*“It’s hard to beat a person who never gives up.”*

*Babe Ruth*

*A Thought for the Week of February 7, 2022*

*Steve Cox*

## Government Affairs Update -

### HB 1083 (Sales Tax on Services) Dies in Committee

House Bill 1083, a bill that would have extended the state sales tax to services, last week died in committee when the chairman declined to offer it for a vote. This action came after a great deal of testimony from opponents, including IAR. Why were we opposed? Services include title work, insurance, mortgage lending, inspections, surveys, appraisals, repairs, and

possibly even real estate commissions. HB 1083 would have amounted to a new tax on home buying at a time when rising home values are already pushing homeownership out of reach for many potential buyers. A companion bill also languished in the state Senate, so it appears the issue is decided for this year. That said, we know state legislators want to find new ways to

grow our tax base while lowering rates and we expect the issue to rear its head again next year. IAR will remain vigilant, and we ask that you do the same, especially if you have close relationships with your state representative and state senator. Find your state legislators [here](#).